

# JUST LOOK AT "DEAR OLD RICHMOND"

"Ain't She Going Some?"

## Leading the World in Receipts of SHOES

The report of shipments of shoes from the recognized shoe centres to every city in the United States, including wholesale and retail receipts (95 cities reported), for week ending July 3, shows as follows (See "Boot and Shoe Recorder" of July 7, '09):

## RICHMOND FIRST

CHICAGO	SECOND
NEW YORK	THIRD
ST. LOUIS	FOURTH
BALTIMORE	FIFTH
PHILADELPHIA	SIXTH
ST. PAUL	EIGHTH
CINCINNATI	TENTH
DENVER	THIRTEENTH
SAN FRANCISCO	FOURTEENTH
PITTSBURG	SIXTEENTH

MILWAUKEE	SEVENTEENTH
NEW ORLEANS	EIGHTEENTH
DETROIT	TWENTY-FIRST
KANSAS CITY	TWENTY-FOURTH
CLEVELAND	TWENTY-FIFTH
BUFFALO	TWENTY-NINTH
LOUISVILLE	THIRTY-SECOND
MINNEAPOLIS	FORTY-SEVENTH
WASHINGTON	SIXTY-THIRD
MEMPHIS	THIRTY-SEVENTH

We show above the standing for twenty of our largest competitive cities in the race for leadership in the shoe business. The other seventy-five "also ran."

### INSTITUTE SHIP OFF FOR CRUISE

(Continued from First Page.)

turers. It was perhaps unfortunate that this place was selected to hold an institute, for the reason that the magnificent estates within ten miles are owned and operated by four or five up-to-date and highly cultivated agriculturists. This is the home wharf of E. A. Saunders III, whose magnificent farm and manner of farming I tried to tell about in last Sunday's paper. Mr. Saunders, T. N. Hubbard, D. W. Wilcox, G. M. Walker and other large wheat, corn and cattle raisers, were on hand to greet the lecturers.

Splendid Meeting in Isle of Wight. Scotland, in Surry county, the terminus of a lumber-hauling narrow gauge railway, was the next stop. At Claremont we met the Pocahontas, the daylight ship that operates between Norfolk and Richmond. From this good ship there came to us B. L. Bugg, general agent of the Old Dominion Lines in Virginia waters, and Captain Irvin Weisiger, superintendent of the Virginia Navigation Company. These thoughtful officers were quickly elected honorary commodores, and were given temporary command of the ship.

At Ferguson's, one of the largest shipping points on the James River side of Isle of Wight county, a good crowd of farmers assembled, and a splendid and most interesting institute was held. Hon. W. E. Howie, who for twelve years has represented the county of Isle of Wight in the lower house of the Virginia Legislature, called the institute to order and introduced Commissioner Kolner, who presided.

The commissioner, after brief remarks, introduced Professor Helges, the practical corn-maker.

Isle of Wight a Corn County. The farmers, and a more substantial, intelligent and well-to-do looking company of them rarely, if ever, gathered in an institute, were apparently more interested in making many bushels of corn grow where only a few grew before, than in any other subject, and they not only gave the speaker the closest attention, but accepted his invitation to ply him with questions, and made him go over his

WANTED—AN EXPERIENCED OFFICE MAN AND SALESMAN IS OPEN FOR A POSITION. BROAD BUSINESS EXPERIENCE. THOROUGH AND GENERAL KNOWLEDGE OF BUSINESS. PRESENT ENGAGEMENT CAN BE TERMINATED ON REASONABLE NOTICE. ADDRESS A 403, CARE TIMES-DISPATCH.

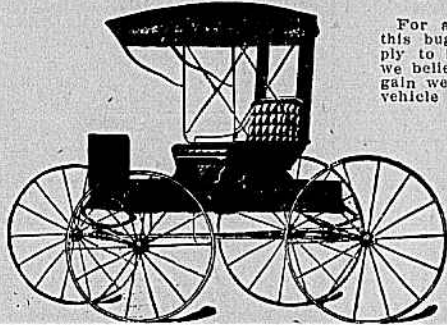
W. Miller Woodward

Stewart M. Woodward

**WOODWARD & SON,**  
Rough and Dressed Lumber,  
Sash, Blinds and Doors.

Ninth and Arch. - RICHMOND, VA.

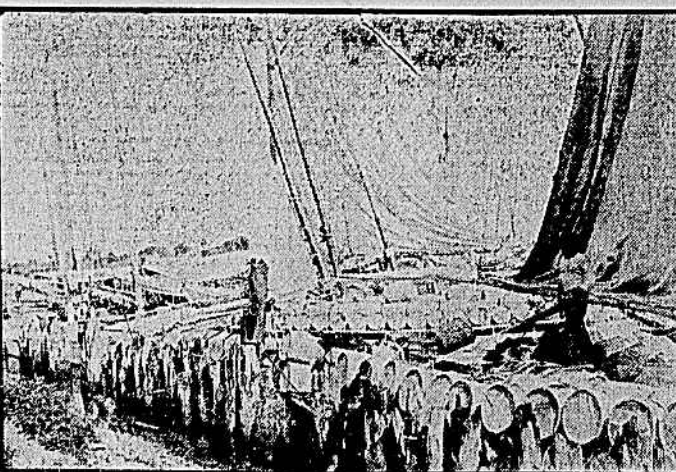
### THIS TOP BUGGY ONLY \$45.00



For a limited time we offer this buggy at above price simply to introduce it and because we believe it to be the best bargain we have ever offered in the vehicle line. Body can be furnished in any widths and painted any color. Axle 15-16-inch steel. We give the standard one-year buggy guarantee with every vehicle. See it at our warehouse.

**Spotless Co.**  
Shockoe Square,  
Richmond, - Virginia

### Shipping Old Dominion Potatoes



[Special to The Times-Dispatch.]  
CAPE CHARLES, VA., July 17.—The picture shows the numerous boats loaded with potatoes in the harbor at Cape Charles. These potatoes are brought to this point by farmers from the surrounding country in Northampton county for shipment. An average of 10,000 barrels daily have been shipped from this station for the past week. On Wednesday 1,000 carloads of potatoes left the station for foreign markets. The Eastern Shore of Virginia is the largest potato growing country in the world.

time. Other speakers were Professor Johnson and Mr. Purcell.

The institute at Ferguson's completed the day's work, and the good ship then proceeded to Newport News, where it tied up for the night.

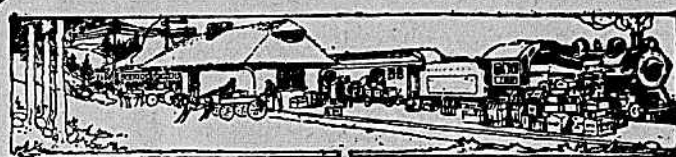
Off for the York River. Leaving Newport News at a very early hour this morning, the institute ship made speed for York River to fill appointments at Gloucester Point, Claybank and Altmonds, in Gloucester county. Information was received at Old-Point this morning that the farmers in Gloucester are enthusiastic over the coming of the institute ship, and will "attend school" in large numbers, but I am on the rolling deep, where mail facilities are limited, and should I wait to tell in this letter of to-day's doings it would most likely not reach headquarters in time for the industrial section.

After filling the appointments for to-day the ship will come back down the York, anchor either at Yorktown or near where it now is in Mobjack Bay, and on Saturday plow the waters

of the great oyster producing inlet to enable the lecturers to meet appointments to conduct institutes in Mathews county, at Dixondale, Hicks and Williams. We hear that the farmers in that section, too, are ready to turn out in large numbers to attend "normal school."

Virginia's Great Producers. These institutes will form the subject of another letter. The counties touched to-day are among Virginia's greatest producers, for they have produced great men and made great history, but they are now doing even more magnificent stunts in making

**TO-DAY  
READ THE BIG AD.  
1400 EAST BLOCK**



### Water-Power, Factory Sites, Raw Materials

All these are found along the new and well-equipped  
**VIRGINIA-CAROLINA RY.**  
in Washington county, Va., and Western North Carolina, and on into Tennessee. Investors, write  
W. E. Mingea, Pres. or E. P. Kinzel, Supt., Virginia-Carolina Ry., Abingdon, Va.

### On N. & W. Ry. is Crewe, Va.

A town for investors, because of the fine shipping facilities, abundance of magnificent timbers and good sites for manufacturing plants.  
A furniture, box shoo, spoke and handle, or other wood-working factories, would pay splendid dividends. Send for full particulars to

**The Board of Trade of Crewe, Va.**  
C. E. WILSON, President.  
A. L. WOODY, Vice-President.  
C. B. LANE, Secretary and Treasurer.

### DANVILLE'S Highly Developed Water Power

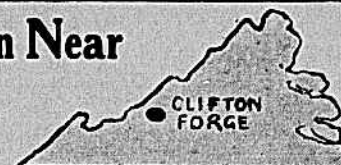
The city of Danville holds forth more inducements to manufacturers than any town in Virginia.  
Electricity can be furnished at a price lower than elsewhere in the South.  
Also, factory sites can be had at a nominal cost.  
The greatest loose leaf tobacco market in the world. Write to

**The Commercial Association of Danville, Va.**  
A. B. CARRINGTON, President.  
L. HERMAN, Vice-President.  
W. A. MOORMAN, Secretary and Treasurer.

grain, fruits, vegetables, truck, cattle, etc., and yet the people outside of Virginia and thousands of them in Virginia are laboring under the erroneous and absurd idea that these magnificent lands were worn out as far back as Colonial times. Why, they are just beginning to produce, and, as I said in the opening paragraph of this letter, my eyes have been opened to-day. It is my purpose to write several chapters on what I have seen and heard, and will probably yet see and hear on this cruise, in order that I may be the humble instrument in opening other people's eyes to the greatness of old Virginia in an agricultural and industrial way. Intelligent farming, the use of farm machinery and good

roads will make, and are making, an empire of the wealthiest kind in that part of Virginia which is believed by some people to be worn out. The intelligent, intellectual and scientific farmers are here, and their numbers are growing every day; they have learned and are learning even better how to use the machinery, and the good roads problem is going to be solved in a decade, maybe in a half decade.  
Captain Matthews, of the Corapeake, has given me to-day one whole chapter on the trucking interest and the growth as he sees it from year to year by actual shipments on the boats he commands, and these chapters shall be forthcoming.

### The Coal Region Near Clifton Forge, Virginia



Together with the immense supplies of timber, water power and railroad facilities, make the town a logical manufacturing point.  
Clifton Forge is the centre of the C. & O. system, and has a large pay-roll.  
All city improvements, such as water, sewerage, lights, etc. Outside capital and experience heartily welcomed. Full particulars from

**The Board of Trade, Clifton Forge, Virginia.**  
W. G. MATHEWS, President.  
F. P. STALEY, Vice-President.  
GEO. O. GREENE, Secretary.  
J. G. CLAIBORNE, Treasurer.

### No City Tax in Scottsville, Va.



A beautiful town in the famous Horseshoe Bend of James River, midway between Lynchburg and Richmond, on the C. & O. Railway.  
Fine shipping facilities, unsurpassed farming region, great supply of timber, and reasonable labor, make Scottsville a splendid place for wood-working factories, overalls and shirt factories, and foundries and dairies. Local capital ready to help in enterprises. Write to

**SCOTTVILLE BOARD OF TRADE.**  
D. H. PITTS, President.  
WALTER S. DORRIER, Treasurer.  
DR. J. P. BLAIR, Secretary.

### Chase City, Va.



#### The Growing Town

Is peculiarly located, and has many advantages to offer the man with money to put in a factory to make overalls, shirts, or any kind of product that requires plenty of the best of timber.  
To show that they are in earnest, business men of the town will invest their money in such enterprises. Full information by writing

**The Chase City Commercial Club**  
R. D. PATTERSON, President.  
N. H. WILLIAMS, Vice-President.  
S. E. SPAULDING, Secretary and Treasurer.

### Money Invested in Waverly, Va.



Enterprise will pay here as well or better than anywhere in Virginia.  
Owing to rich farming territory, especially adapted to peanut-growing, and a great supply of lumber, Waverly offers wood-working factories splendid inducements, also oil mills. Write to

R. W. ARNOLD, Mayor.  
P. FLEETWOOD, President Bank of Waverly.  
J. F. WEST, Circuit Judge.  
JNO. W. WEST, President Town Council.